

# Opening up Space with Fractionation

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# Opening up Space with Fractionation

- Valuation
- Standards
  - Cluster Communications
  - Cluster Flight

# Valuation

- What if space were inexpensive?
- Why isn't space inexpensive?

# Valuation

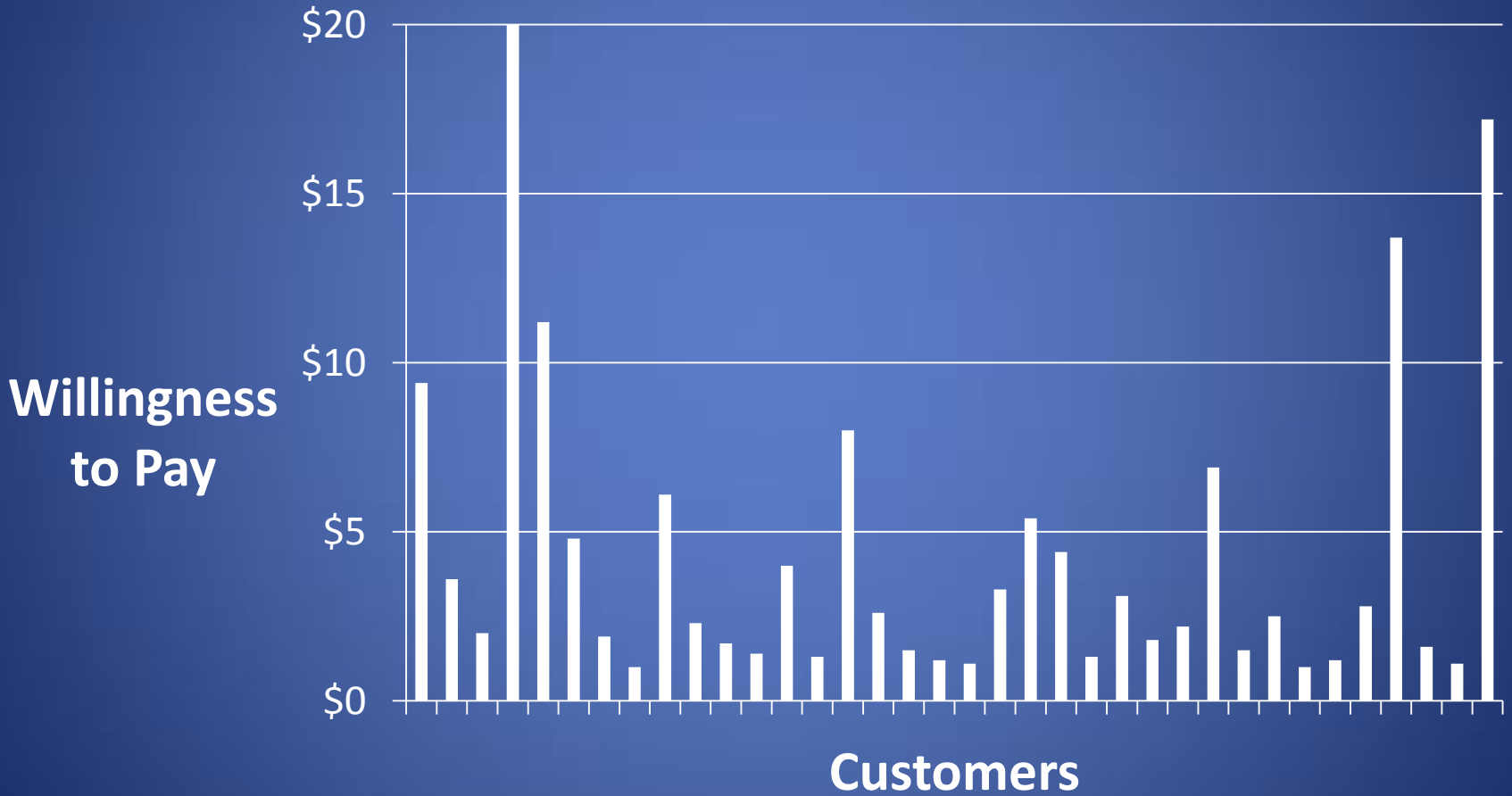
- What if space were inexpensive?

**DEMAND**

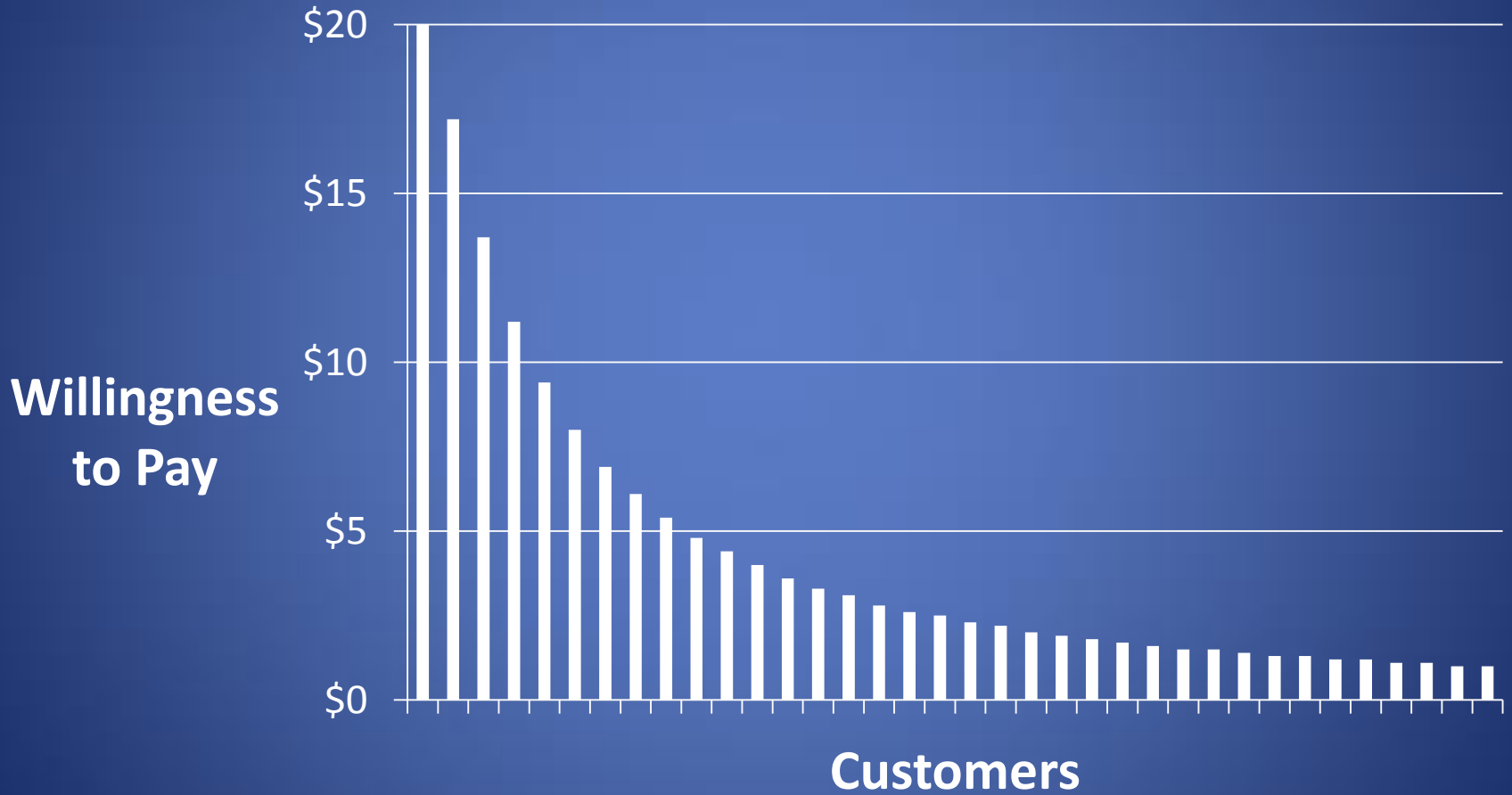
- Why isn't space inexpensive?

**SUPPLY**

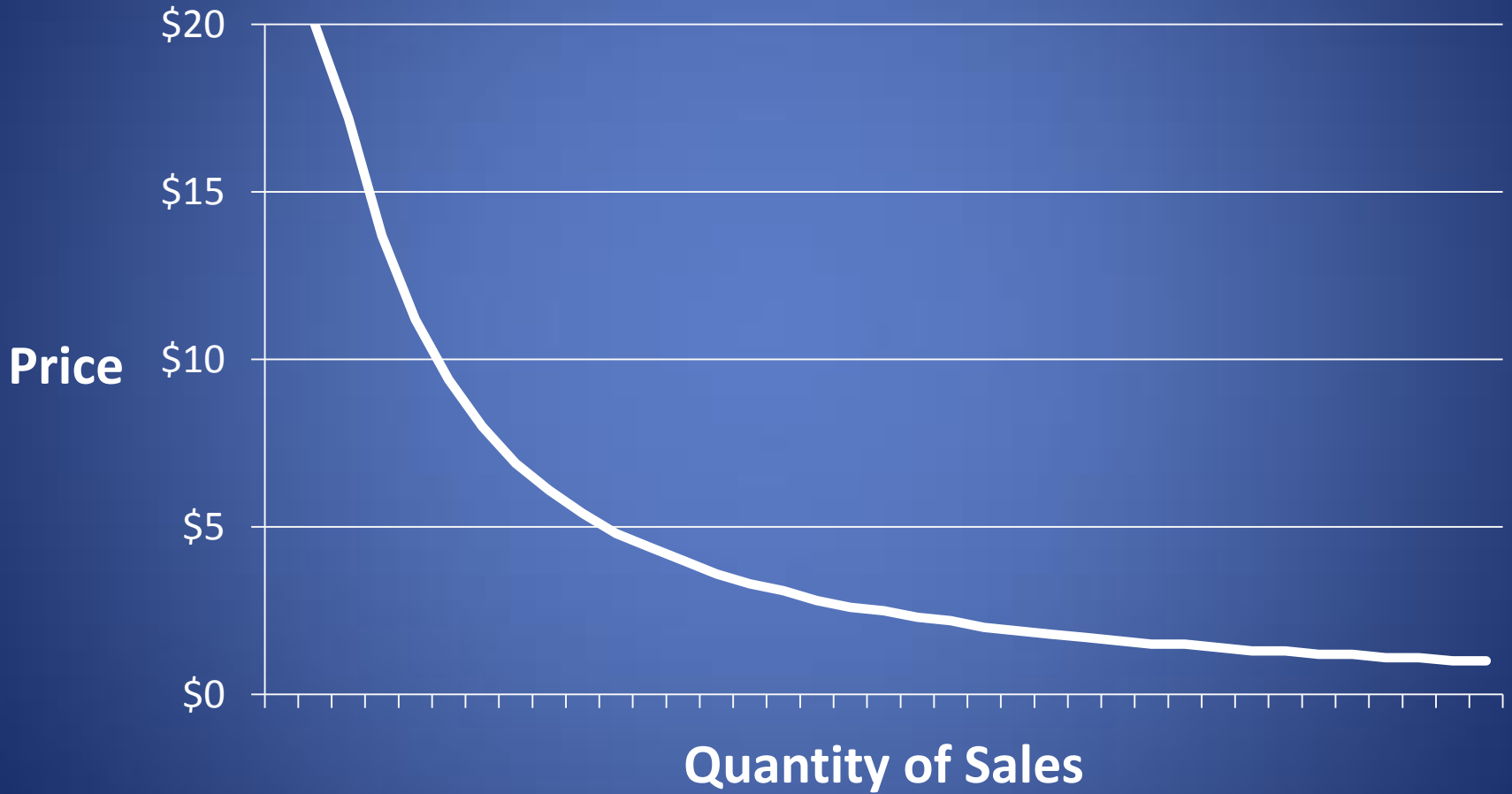
# Demand



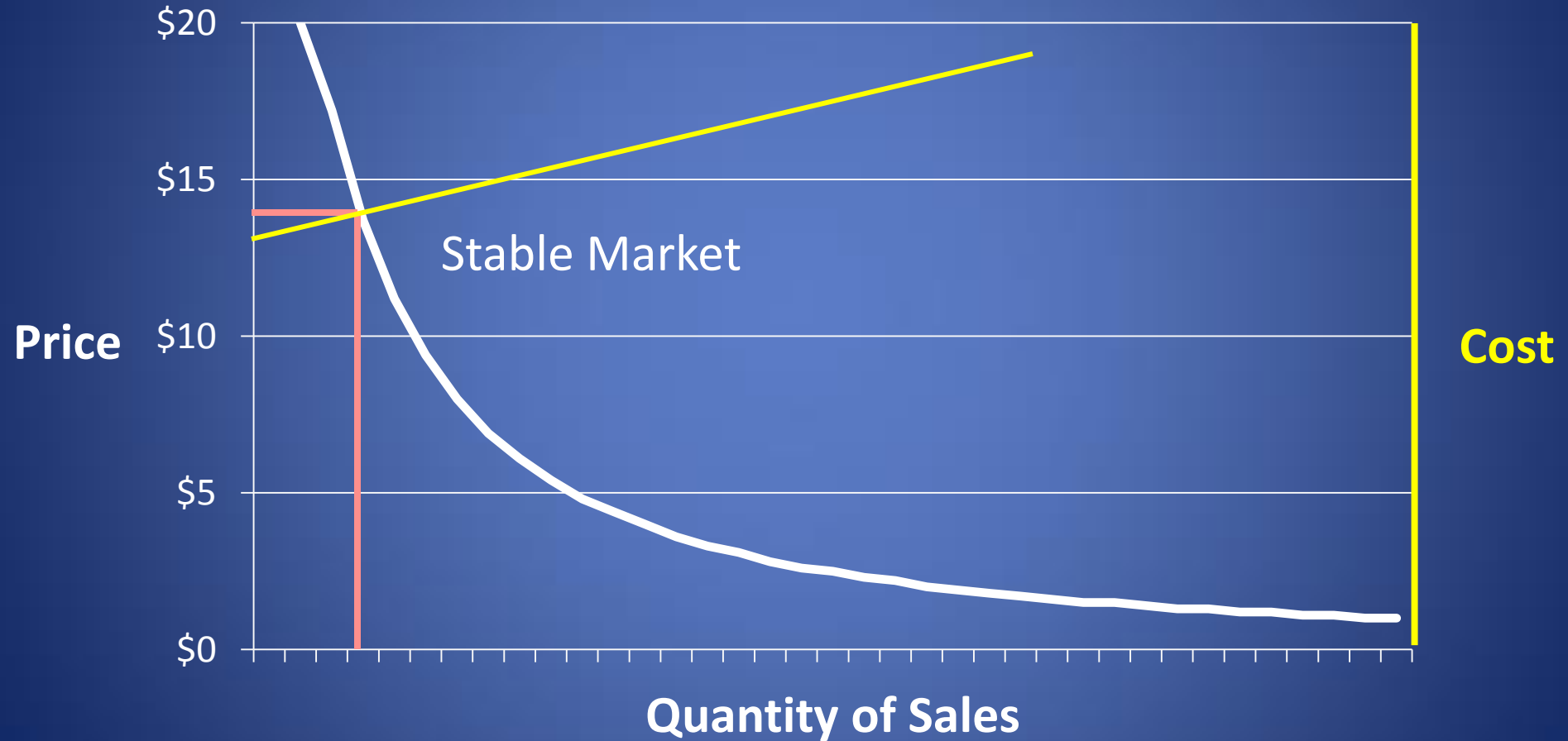
# Pareto Analysis



# Demand Curve



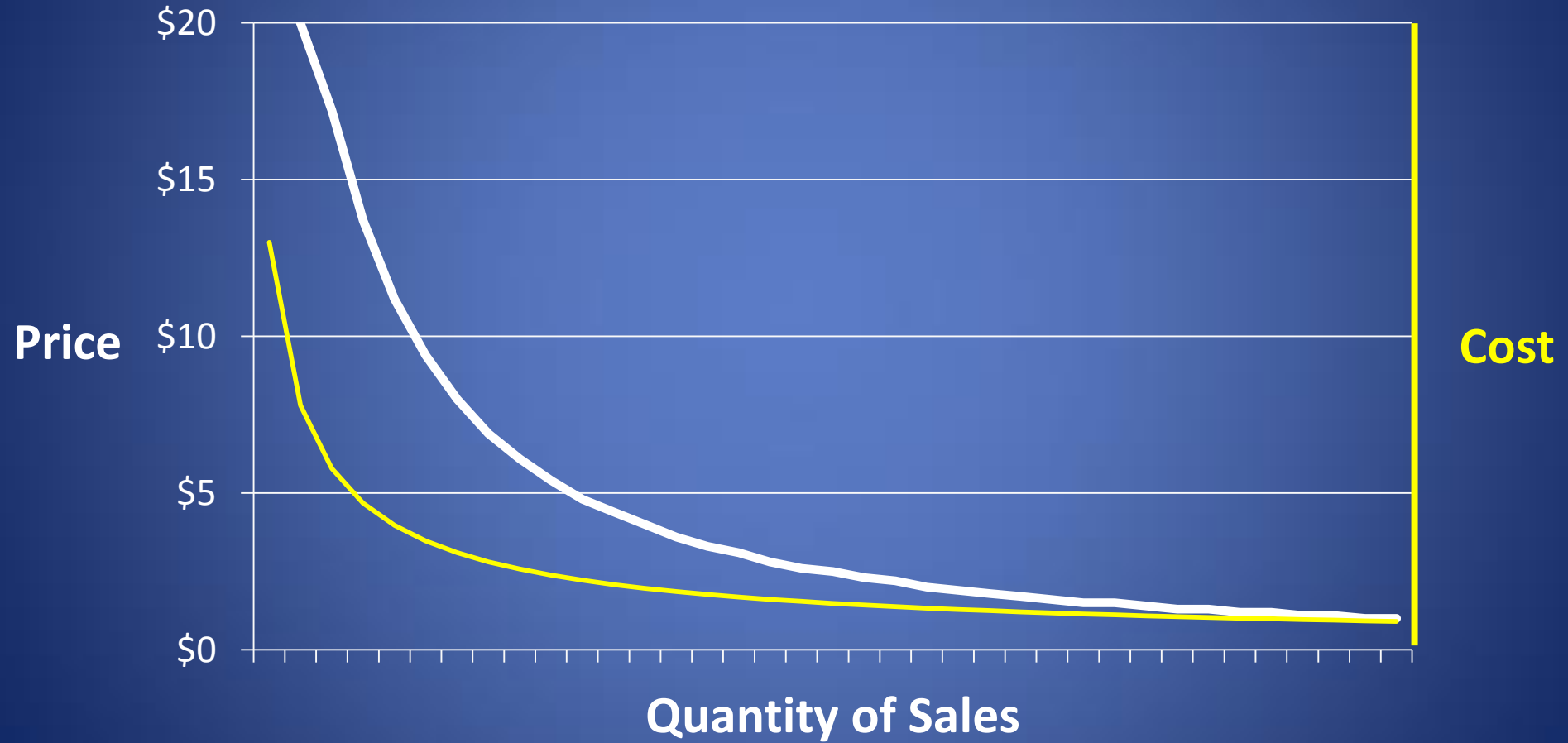
# Supply and Demand



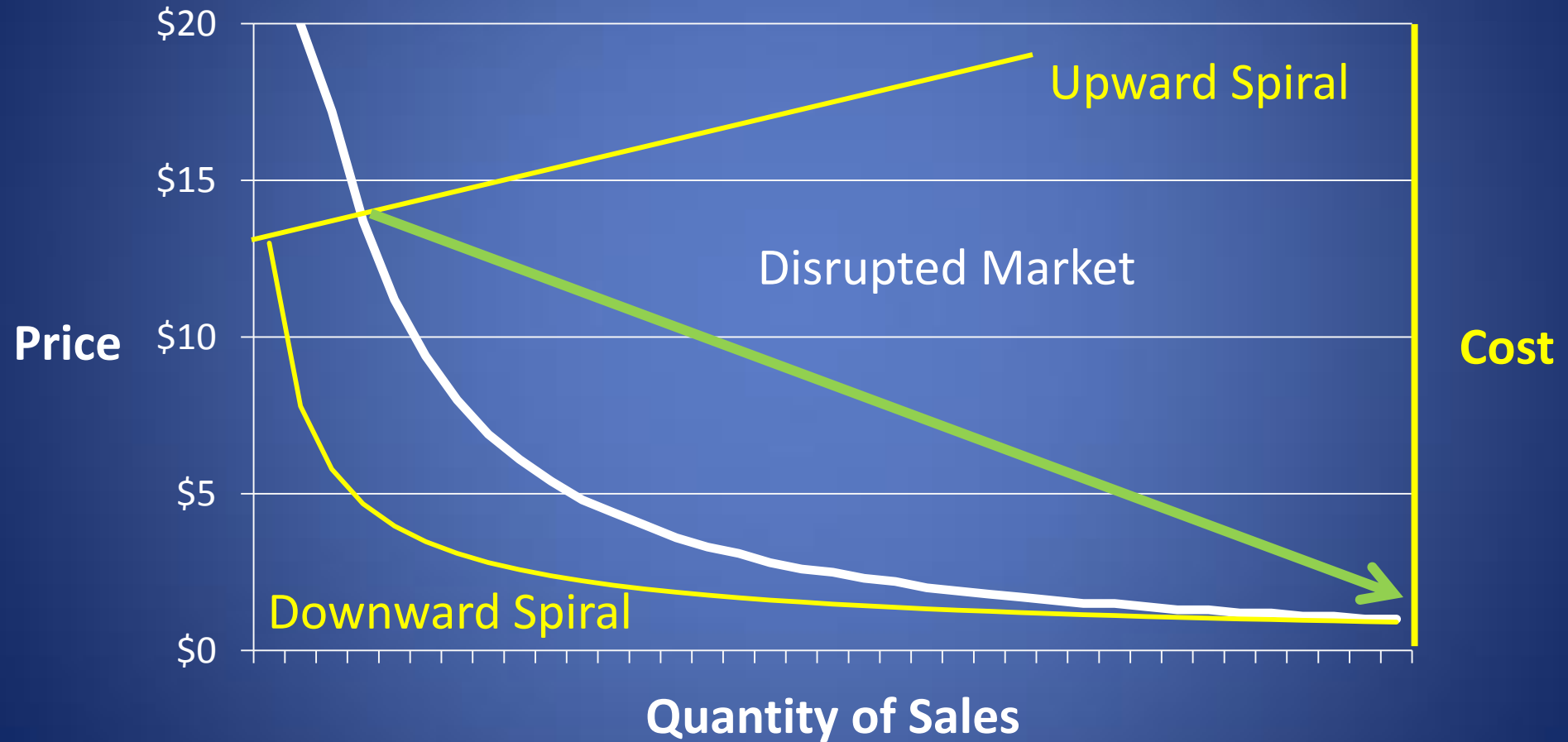


# Supply Curve

for an innovative market

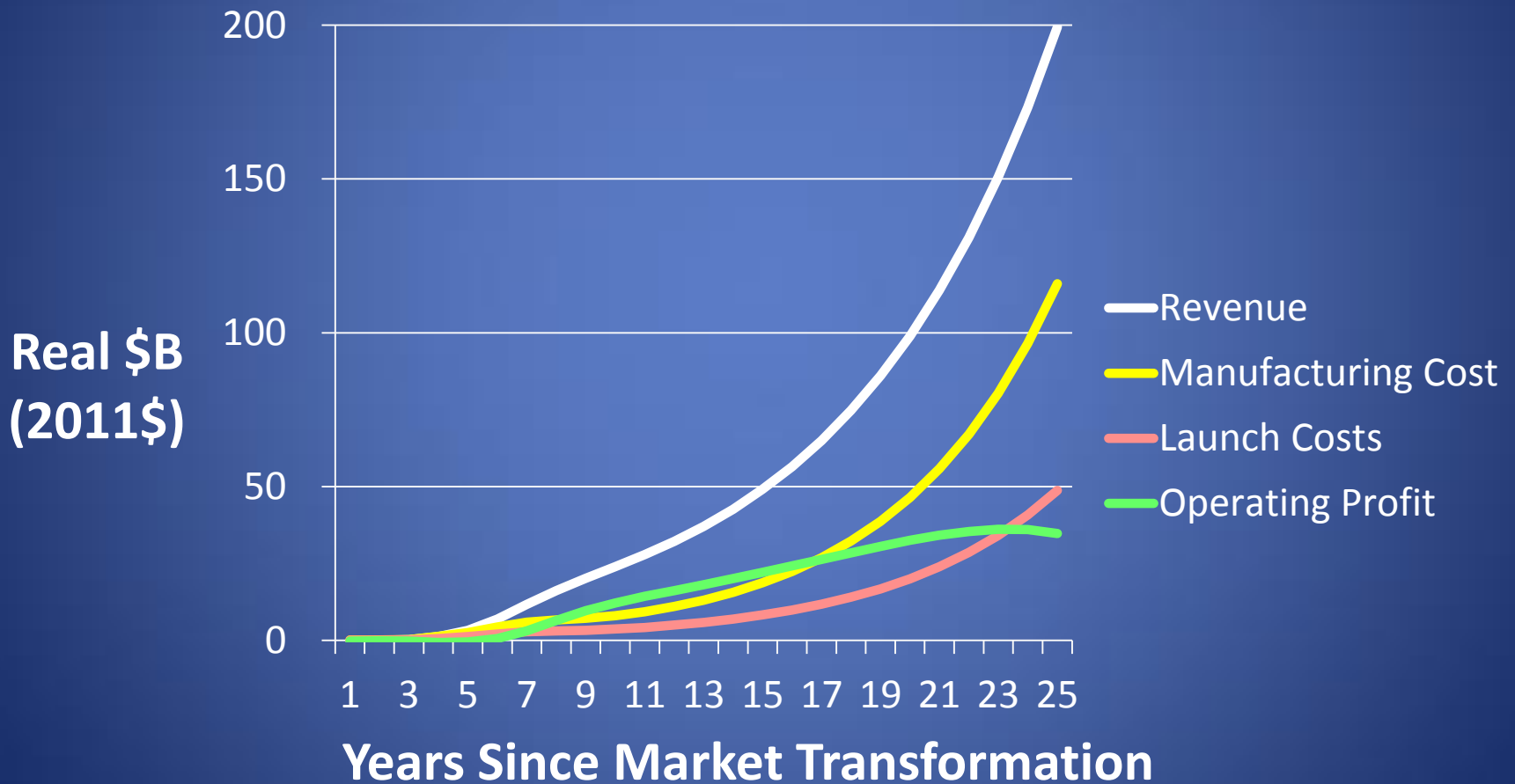


# Supply and Demand



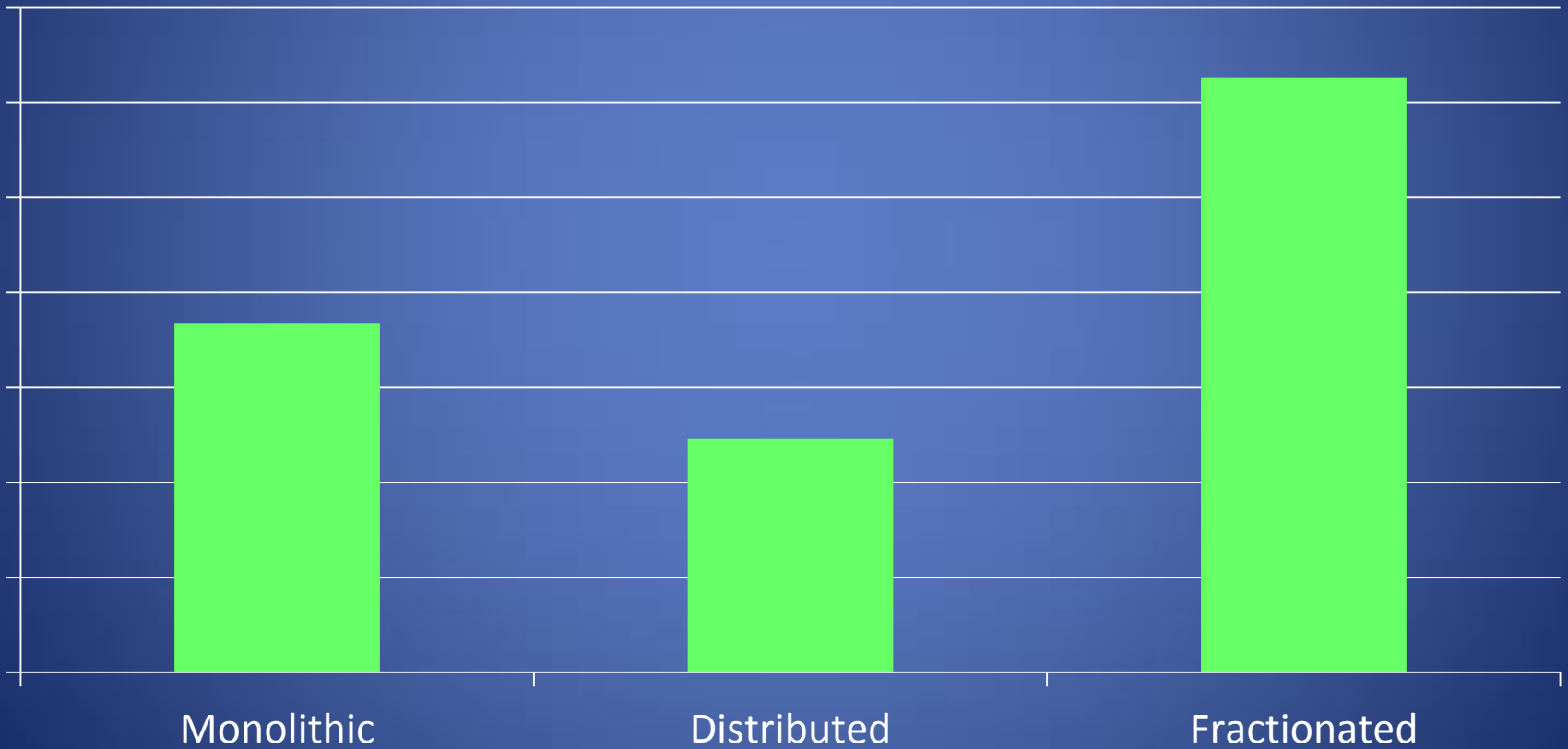
# Example Simulation (Space Internet)

Plot of Pro Forma Profit and Loss Statement



# Value of Fractionation

NPV

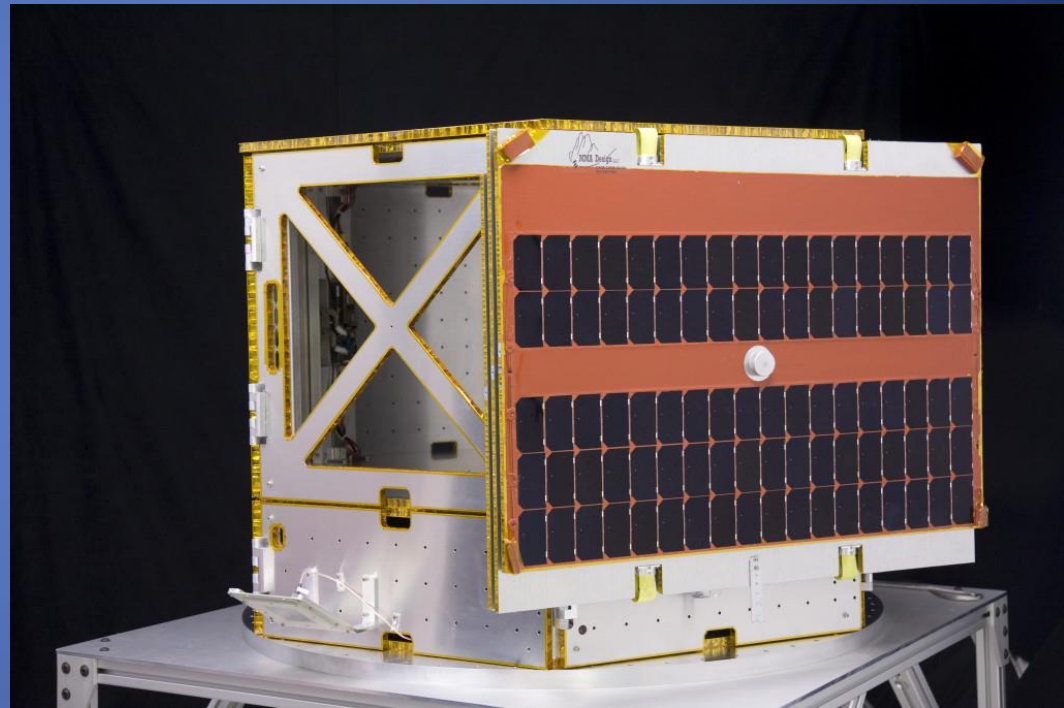


# Transition

1. Cost reduction from \$100K / kg to \$50K / kg\*
2. Reduce cost with production volume



New Players



Low Cost Spacecraft from MMA Design, Boulder CO

\* Manufacturing (10<sup>th</sup> unit) plus launch costs

# Barriers to Entry

- Uncertainty
- Volume

# Barriers to Entry

- Uncertainty
  - reduced by standards
- Volume
  - market applications

# Valuation

- Value Modeling (design objective function)
  - math function: system attributes in, score out
  - example: Pro Forma Profit and Loss (\$)
- Value Models are invariant under affine xforms
  - Design does not depend (much) on how big the market becomes, any of these scenarios will do

$$v(\text{attributes}) \sim \alpha v(\text{attributes}) + \beta$$



# Standards

- The barrier to new space
  - Cluster Communications
  - Cluster Flight
  - Launcher interfaces
- Last chance for optimization
  - Optimum cluster flight pattern
  - Optimum propellant sizing

# Conclusion

- New Space Architectures:
  - Great rewards
  - High risk
    - uncertainty = lack of information
- Researchers can break the logjam and open space to 100x applications